# There Are Four Rewards for Hosting a Party!

Free Products
Select products for free with the product value you've earned from guest sales.
Product values are assigned to each product in the catalog.

2 Up to a 30% Discount at Your Party
Apply this discount on everything else you purchase from your party.

3 Past Host Discounts
Shop for a full year after the date of your party - everything's on sale for our past hosts!

More friends and extra fun!
Meet new friends in a fun atmosphere. Enjoy the things money cannot buy!

# Party Benefit Worksheet

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|------------|-----|---|
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|            |     |   |

Use this chart to calculate host points and other benefits earned based on guest sales from African Home Parties or Catalog Parties:

| Party Awards |              |          |  |  |  |
|--------------|--------------|----------|--|--|--|
| Guest        | Free Product | Discount |  |  |  |
| Sales        | Value        |          |  |  |  |
| \$1,000+     | \$215        | 30%      |  |  |  |
| \$900.       | \$190.       | 30%      |  |  |  |
| \$800.       | \$165.       | 30%      |  |  |  |
| \$700.       | \$140.       | 25%      |  |  |  |
| \$600.       | \$115.       | 25%      |  |  |  |
| \$500.       | \$90.        | 25%      |  |  |  |
| \$400.       | \$60.        | 20%      |  |  |  |
| \$300.       | \$40.        | 20%      |  |  |  |
| \$200.       | \$25.        | 20%      |  |  |  |
| \$150.       | \$15.        | 15%      |  |  |  |
| \$149.99     | \$15.        | 10%      |  |  |  |
| & under      |              |          |  |  |  |

You're only \$\_\_\_\_\_ away from the next level of rewards.

\*Guest sales exclude shipping and handling charges and sales tax. To quality for host benefits, a party must have a minimum of five orders or \$150. in sales.



# Party Planner

## Planning Your African Home Party...

Thank you for hosting an African home party! There are so many benefits to hosting a party. Look through the catalog and make a list of all the products you'd like to receive for free or at a discount. Then we'll work together to make the most of your party experience.

### **Invite Guests**

- Make a list, invite your family and friends, send reminders and follow up with calls.
- Share your enthusiasm
- Encourage guests to bring a friend
- Be sure to email anyone you cannot reach by phone. E-mail reminders two days before the party.

### **Boost Sales**

Pass around extra catalogs and order forms to those who can't attend.

### Have Fun!

You provide the snacks, beverages and guests. I will do the rest!

### **Party Information**

| I have reserved   | this date especially for you |
|-------------------|------------------------------|
| Date:             |                              |
| Time:             |                              |
| I will arrive at: |                              |



Share Africa With....
Family ~ Neighbors ~ Co-workers and their spouses ~ Your spouse's coworkers ~ Friends from children's activities ~ Babysitters Parents ~ Exercise Class Friends ~ Friends from Religious Groups ~ Hairstylists ~ Old friends from school ~ Your teachers ~ Childrens teachers ~ Anyone who loves African Culture

| Name | Phone | Ord<br>Y | der<br>N | Guest? | Paid? | Catalog<br>Order? |
|------|-------|----------|----------|--------|-------|-------------------|
| 1    |       |          |          |        |       |                   |
| 2    |       |          |          |        |       |                   |
| 3 4  |       |          |          |        |       |                   |
| 5    |       |          |          |        |       |                   |
| 6    |       |          |          |        |       |                   |
| 7    |       |          |          |        |       |                   |
| 8    |       |          |          |        |       |                   |
| 9    |       |          |          |        |       |                   |
| 10   |       |          |          |        |       |                   |
| 11   |       |          |          |        |       |                   |
| 12   |       |          |          |        |       |                   |
| 13   |       |          |          |        |       |                   |
| 14   |       |          |          |        |       |                   |
| 15   |       |          |          |        |       |                   |
| 16   |       |          |          |        |       |                   |
| 17   |       |          |          |        |       |                   |
| 18   |       |          |          |        |       |                   |
| 19   |       |          |          |        |       |                   |
| 20   |       |          |          |        |       |                   |
| 21   |       |          |          |        |       |                   |
| 22   |       |          |          |        |       |                   |
| 23   |       |          |          |        |       |                   |
| 24   |       |          |          |        |       |                   |
| 25   |       |          |          |        |       |                   |
| 26   |       |          |          |        |       |                   |
| 27   |       |          |          |        |       |                   |
| 28   |       |          |          |        |       |                   |
| 29   |       |          |          |        |       |                   |
| 30   |       |          |          |        |       |                   |
| 31   |       |          |          |        |       |                   |
| 32   |       |          |          |        |       |                   |
| 33   |       |          |          |        |       |                   |
| 34   |       |          |          |        |       |                   |
| 35   |       |          |          |        |       |                   |
| 36   |       |          |          |        |       |                   |
| 37   |       |          |          |        |       |                   |
| 38   |       |          |          |        |       |                   |
| 39   |       |          |          |        |       |                   |
| 40   |       |          |          |        |       |                   |